

**JOB APPLICATION****Concierge Sales Representative, Crans-Montana (CH)**

Opening Date: April 2024

Daema: elevating sportswear to private luxury

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**Join our Team:**

We are currently seeking a commission-based sales representative based in Crans-Montana or its environs. The selected candidate will be responsible for introducing and promoting our exclusive Daema Private Shopping Experience to our B2C clientele. This service offers a personalized shopping experience directly at the customer's doorstep, tailored to their individual preferences, in luxurious settings such as prestigious residences, upscale hotels, and sports resorts. The candidate will physically organize and conduct the private shopping event at the location chosen by the client to showcase and sell Daema products. Experience in public sales of fashion products is required, as the candidate will also serve as a style coach.

**Requirements:**

- Residency in Crans-Montana or nearby areas
- Profound knowledge of the luxury sports sector, particularly in tennis and golf
- Reliability and empathy
- Experience in the fashion and sports industry, with a focus on public sales and styling
- Impeccable presentation

**DAEMA S.r.l. unipersonale**

Sede Legale Via Sant'Alessandro 6 24122 Bergamo BG Italia | Sede operativa Via C. Baioni 43 24123 Bergamo BG Italia  
Tel. 3313675046 | PEC daema.sportswear@pec.it | e-mail info@daema.it | sito web daema.it

C.F. e P. IVA IT04446000160 - REA BG - 463518 – Capitale sociale Euro 31.000,00 i.v.

- Proficiency in French, English, and Italian

What we offer:

- Commission-based compensation
- Direct communication with the CEO
- Opportunity to establish and develop a new direct sales channel in the Crans-Montana area and surrounding regions
- Confidential negotiations

About us:

Daema is an Italian brand of high-end sportswear designed for tennis, padel, and golf, meticulously crafted with eco-design principles to ensure circularity and sustainability. As a pioneer in the realm of circular fashion, Daema is dedicated to championing planetary health and individual well-being. Our ethos revolves around innovative production methods and consumer engagement, setting a new benchmark for sustainability and environmental consciousness.

Our products:

Daema's garments, entirely made in Italy, are fashioned from TechForming™ Merino wool, a premium natural fiber renowned for its exceptional qualities. This includes thermoregulation, superior breathability, anti-odor and antibacterial properties, all while being eco-sustainable and exquisitely soft, ensuring unparalleled comfort during physical activity. Our athletic apparel caters to the dynamic, conscious, and discerning woman who embraces a sporty-chic aesthetic while prioritizing sustainability. With a refined and timeless style, our pieces effortlessly blend functionality with elegance, ensuring they remain relevant season after season.

How to apply:

**If you believe in the revolution of responsible consumption, are a motivated individual with a passion for both fashion and sports, possess a well-established network within the luxury sports community, and love interacting with people, we invite you to apply.**

Please submit your CV and a brief cover letter outlining your experiences and motivations for this position to [info@daema.it](mailto:info@daema.it) with the subject line "Commission-Based Concierge Sales Representative Application - Crans-Montana".

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